

## **YUSUF NEGGERS**

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Watson Institute for International  
and Public Affairs  
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### **Current Appointment:**

Postdoctoral Fellow, Watson Institute for International and Public Affairs, Brown University, 2016-Present

### **Education:**

Harvard University, Ph.D. in Public Policy, 2016  
London School of Economics, M.Sc. in International Political Economy, 2007  
Rice University, B.A. in Mathematical Economic Analysis *cum laude*, 2006

### **References:**

Professor Rohini Pande  
Harvard Kennedy School  
617-384-5267, rohini\_pande@harvard.edu

Professor Alberto Alesina  
Harvard Department of Economics  
617-495-8388, aalesina@harvard.edu

Professor Rema Hanna  
Harvard Kennedy School  
617-496-1140, rema\_hanna@hks.harvard.edu

Professor Andrei Shleifer  
Harvard Department of Economics  
617-495-5046, ashleifer@harvard.edu

Professor Jesse Shapiro  
Brown Department of Economics  
401-863-2970, jesse\_shapiro\_1@brown.edu

### **Research Fields:**

Development Economics, Political Economy, Personnel Economics

### **Teaching Experience:**

2016 PLCY 2040: Program Evaluation and Policy Analysis, Brown University  
2013-2015 PED-102: Economic Development, Harvard Kennedy School, Teaching Fellow  
for Professors Asim Khwaja, Rohini Pande, Lant Pritchett, and Dani Rodrik

### **Research Experience and Other Employment:**

2012 World Bank – Indonesia Social Development Team, Short Term Consultant  
2007-2010 Jameel Poverty Action Lab (J-PAL), MIT Department of Economics,  
Research Associate for Professor Benjamin Olken  
2007-2010 World Bank – Indonesia Sustainable Development Team, Short Term Consultant  
2004 Centre for Infectious Disease Research in Zambia, Summer Research Assistant

### **Research Grants:**

2017 Center for Contemporary South Asia, Brown University \$2,500  
2017 Lab for Economic Applications and Policy, Harvard University (co-PI) \$9,230  
2017 Watson Institute, Brown University (co-PI) \$5,000  
2016 J-PAL Governance Initiative (co-PI) \$291,675  
2015 J-PAL Governance Initiative (co-PI) \$48,505  
2015 Lab for Economic Applications and Policy, Harvard University \$10,683  
2015 Foundations of Human Behavior Initiative, Harvard University \$5,000  
2015 Institute for Quantitative Social Science, Harvard University \$3,000  
2014 J-PAL Governance Initiative \$49,934

2013 South Asia Institute, Harvard University \$1,500  
2012 Weiss Family Fund for Research in Development Economics \$10,225

### **Professional Activities:**

Presentations: Research Institute for Development, Growth, and Economics (RIDGE) – Political Economy, 2017  
Brown-Harvard-MIT South Asian Politics Seminar, 2017  
Indian Statistical Institute Delhi (ISI) – Economic Growth and Development, 2016  
Northeast Universities Development Consortium (NEUDC), 2015, 2013  
Latin American and Caribbean Economic Association (LACEA), 2014

Referee: *American Economic Review*, *Journal of Political Economy*, *Quarterly Journal of Economics*, *Review of Economics and Statistics*

### **Honors and Fellowships:**

2015-2016 Perini and Cunningham Dissertation Fellowship for International Development, Harvard University  
2013-2014 Doctoral Research Fellowship in Sustainability Science, Harvard Kennedy School  
2011 Cultural Bridge Fellowship, Harvard Kennedy School  
2010-2013 Graduate Research Fellowship, National Science Foundation  
2006 Rimlinger Prize for Best Senior Independent Research in Economics, Rice University  
“An Inquiry into the Macroeconomic Effects of HIV/AIDS in Zambia”

### **Publications:**

Lewis-Faupel, Sean, Yusuf Neggers, Benjamin A. Olken and Rohini Pande (2016). "Can Electronic Procurement Improve Infrastructure Provision? Evidence from Public Works in India and Indonesia." *American Economic Journal: Economic Policy*, 8(3): 258-83.

Abstract: This paper examines whether electronic procurement (e-procurement), which increases access to information and reduces personal interactions with potentially corrupt officials, improves procurement outcomes. We develop unique datasets from India and Indonesia and use variation in adoption of e-procurement within both countries. We find no evidence of reduced prices but do find that e-procurement leads to quality improvements. In India, where we observe quality directly, e-procurement improves road quality, and in Indonesia, e-procurement reduces delays. Regions with e-procurement are more likely to have winners come from outside the region. On net, the results suggest that e-procurement facilitates entry from higher quality contractors.

### **Working Papers:**

“Enfranchising Your Own? Experimental Evidence on Bureaucrat Diversity and Election Bias in India”  
Revise and Resubmit: *American Economic Review*

Abstract: This paper investigates the effects of bureaucrat bias on elections in India, using a natural experiment—the random assignment of government officials to teams managing polling stations on election day—together with surveys and experiments conducted with voters and election officers. I provide evidence of own-group favoritism in the decisions of election personnel. I also show that minority officer absence from teams makes it more difficult for minority individuals to vote and reduces the minority-oriented coalition's vote share, at a magnitude large enough to influence election outcomes. Effects are strongest when officers have greater discretion over the voting process.

“Out of Sight, Out of Mind: Impacts of Open Meetings in State Legislatures”

Abstract: This paper studies the effects of increased transparency in legislative settings. I exploit variation in the timing of enactment across U.S. states of open meetings laws which increase the public availability of information on legislator behavior to consider impacts on: bill introduction and enactment, state expenditure, confidence in government, and candidate and voter behavior. Open meetings increase spending on public goods

and heighten confidence in state government on average. Given recent work showing that geographic remoteness of capital cities in U.S. states is strongly associated with reduced accountability and worse government performance, I also investigate how the impacts of open meetings vary with state capital isolation. Heterogeneous impacts on incumbent vote share suggest that at both low and high levels of initial accountability, open meetings provide citizens with additional information that influences voting.

**Work in Progress:**

“Can Smart Technology Systems Improve Direct Benefit Transfer Performance and Increase Participation? Evidence from MGNREGA in India” (with Eric Dodge, Charity Moore, and Rohini Pande)

“Texting Bad Politicians Out of Office” (with Siddharth George and Sarika Gupta)

*Updated June 2017*