The People Business:

Revisiting the Function of Networks in the Practice of Human Smuggling

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Research Question

What factors explain the organization of human smuggling across the U.S.-Mexico border? Specifically, is it shaped by social networks at the place of origin or by dynamics at the border?



Debates on Human Smuggling

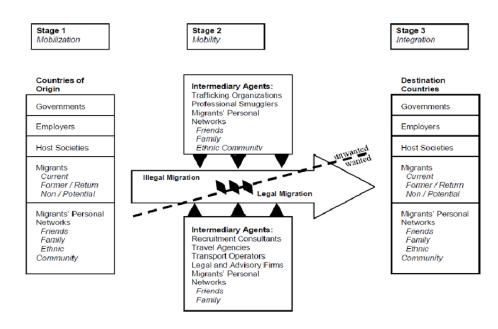
Economics of Migration.
 Push/Pull Factors

Global Migration Business

Recruitment consultants Travel agencies Intermediary Agents Transport operators Legal and advisory firms ORIGIN / SENDING **DESTINATION / RECEIVING** COUNTRIES COUNTRIES Governments Governments LEGITIMATE MIGRATION Employers Employers Host Societies Host Societies ILLEGITIMATE MIGRATION Migrants Migrants Intermediary Agents organizations

 Human Smuggling as a Social Process

MIGRATION AS A FAMILY BUSINESS



Argument

In contrast with the Social Process/Family Business hypothesis, I argue that human smuggling organization is influenced to a greater degree by border-level factors than by a migrant's place of origin



Research Design

- The Case of Mexico
 - Inherent Value
 - Size and Data Richness
 - Lengthy Migration History
- Hypotheses
 - Border Level
 - Region of Origin

Data Sets

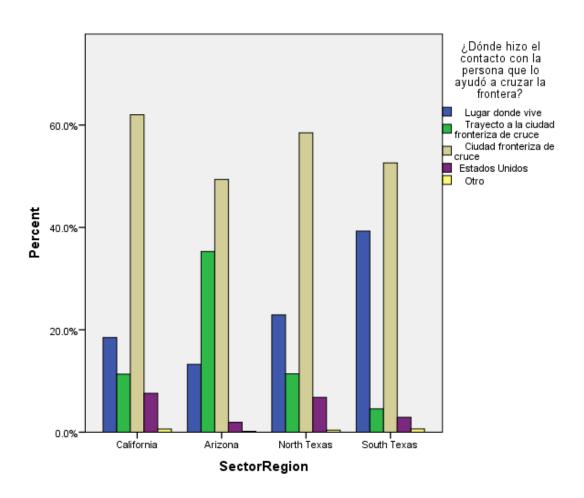
- Encuesta sobre Migración en la Frontera Norte de Mexico (EMIF Norte)
- Mexican Migration Project (MMP)

Data

 Price, rate of smuggler usage, where contracted, why crossing place was chosen, help of social contacts along the border

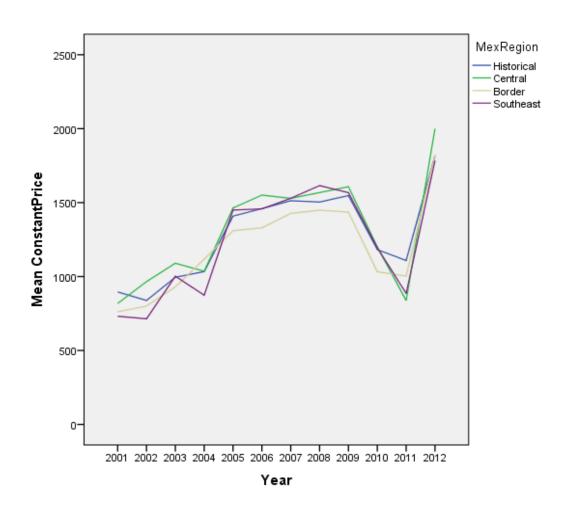
Results I: Variation by Place of Crossing

- Coyote usage
- Help of networks
- Place where contact was made
- Price

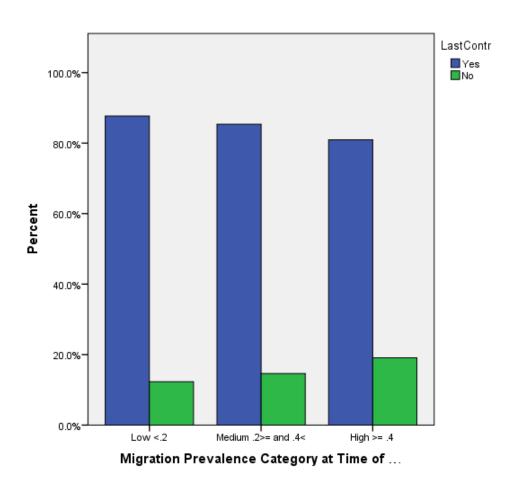


Results II: Lower Variation by Place of Origin





Results III: The Community Level



PrevCat 3000-2500-Mean Price_mean 500-1985 1987 1989 1991 1993 Year

Implications

- Theory
 - For established migration movements

For newer migration movements

 Pastore and migration into Europe

- Practice
 - Expand temp visa programs
 - Lower/Smarter enforcement
 - Humanitarian aid

Future Research

 Connecting smuggling organization to rates of violence

 Examining the function of employers in human smuggling

Broadening the scope to other cases



Limitations

Data availability and sampling biases

Secondary sources

Methodological limits

